



## US\$ Rates 2020 Recommended Retail Price

Updated 31 May 2019

ZAMBIA								
South Luangwa								
Property	Accommodation	Operating dates	Rates	Park Costs, LCCF & TL	Peak Jul - Oct	Shoulder 22 May - Jun	Emerald Jan - 21 May; Nov Dec	
Nkwali Camp	Bush chalets x 5; Honeymoon chalet x 1	All year	pppn	60	685	535	475	
Luangwa River Camp	Bush suites x 5	16 March - 30 Nov	pppn	60	610	500	460	
Late Arrival Luangwa River Camp	Arrivals after 4pm on D,B&B basis. *min. 2 night stay with RPS Luangwa*	16 March - 30 Nov	pppn	60	305	250	230	
Tena Tena	Safari tents x 6	22 May - 31 Oct	pppn	85	950	790	closed	
Nsefu Camp	Rondavels x 6	22 Jan - 31 Mar & 22 May - 20 Nov	pppn	95	950	790	670	
<b>Safari Houses</b>								
Luangwa Safari House	4 bedroom house (sleeps 8)	15 Mar - 15 Jan	Unit	60	4790	4120	3895	
Robin's House	2 bedroom house (sleeps family 5 or 4 adults) - min. 2 adults & 1 child	All year	pppn	60	795	690	635	
<b>Walking Safaris</b>								
Luangwa Bush Camp	2 Meru tents max 4 pax, no min	22 May - 20 Oct	pppn	85	710	570	closed	
Mobile Walking Safari	3 Meru tents max 6 pax, no min.	Jun - Oct (dates and availability: <a href="http://www.robinpopesafaris.net/booking">http://www.robinpopesafaris.net/booking</a> )	pp	630	N/A	4748	closed	
		18 & 23 Jun departures	pp	630	N/A	5324	closed	
		28 Jun departure	pp	630	5747	N/A	closed	
		7 night departures	pp	820	7457	N/A	closed	
		9 night departures	pp				closed	
Livingstone								
Property	Accommodation	Operating dates	Rates	Park Costs & TL	Peak Jul - Oct	Shoulder 22 May - Jun	Emerald Jan - 21 May; Nov Dec	
Stanley Safari Lodge	Cottages (5 open & 1 closed) Open suites (with private plunge pool) x 2 - inc. 1 family suite Closed colonial suites (with private plunge pool) x 2 - inc. 1 family suite Three-night Special (can combine with Safari Rate)	All year All year All year 3+ nights	pppn pppn pppn pppn	10 10 10 10	520 610 680 -15%	460 520 640 -15%	415 460 520 -15%	
MALAWI								
Majete Wildlife Reserve - NOTE: 1% Tourism Levy to be added								
Property	Accommodation	Operating dates	Rates	Park Costs, CCF	Peak Jul - Oct	Shoulder 22 May - Jun	Emerald 1-13Jan; 15Mar-21May; Nov-Dec	
Mkulumadzi	Bush chalets x 8 (inc. 2 family suites & 1 honeymoon) Four-night Special (can combine with Safari Rate)	1-13 Jan & 13 Feb-31 4+ nights	pppn pppn	35 35	500 425	415 N/A	370 N/A	
Liwonde National Park - NOTE: 1% Tourism Levy to be added								
Property	Accommodation	Operating dates	Rates	Park Costs, CCF	Peak Jul - Oct	Shoulder 22 May - Jun	Emerald 1-11Jan; 15Mar-21May; Nov-Dec	
Kuthengo Camp	Safari Tents x 4 (inc. 1 family suite) Four-night Special (can combine with Safari Rate)	1-11Jan & 15Mar-Dec 4+ nights	pppn pppn	60 60	500 425	415 N/A	370 N/A	
Lake Malawi National Park - NOTE: 1% Tourism Levy to be added								
Property	Accommodation	Operating dates	Rates	Park Costs, CCF	Peak Jul - Oct	Shoulder 22 May - Jun	Emerald 1-11Jan; 15Mar-21May; Nov-Dec	
Pumulani	Lake View Villas x 5 (inc. 1 honeymoon suite) Bush View Villas x 5 (inc. 1 family suite) Lake of Stars Special (can combine with Safari Rate)	1-11Jan & 15Mar-Dec 1-11Jan & 15Mar-Dec 4+ nights	pppn pppn pppn	15 15 15	500 425 400	370 320 N/A	370 320 N/A	
ZIMBABWE								
Mana Pools National Park								
Property	Accommodation	Operating dates	Rates	Park Costs, CCF & TL	Peak Jul - Oct	Shoulder 22 May - Jun	Emerald 1-21May; 1-15 Nov	
John's Camp	Safari tents x 6 Four-night Special (can combine with Safari Rate)	1 May - 15 Nov 4+ nights	pppn pppn	65 65	800 720	700 N/A	700 N/A	
RPS 2020 SPECIAL OFFERS								
Special	Details	Operating dates	Rates	Park Costs, (L)CCF & TL	Peak Jul - Oct	Shoulder 22 May - Jun	Emerald Jan - 21 May; Nov Dec	
River Journeys	7nts Nkwali & Nsefu (min 2 guests). Single supplement \$215pn.	22 Jan - 31 Mar	pppn	75	N/A	N/A	470	
NO Single Supplement	All camps and lodges. <b>Note:</b> 4 or more singles then 30% surcharge.	All year	N/A	N/A	0	0	0	
Safari Rate	Applies when staying 7+ nights at RPS properties. Applies when staying 10+ nights at RPS properties.	All year All year	pppn pppn	Refer to camp notes	-10% -15%	-10% -15%	-10% -15%	
Second child free	For children under 16 years - youngest child goes free. Park costs and levies payable.	All year	pppn	Refer to camp notes	N/A	N/A	N/A	
Four night special	Discounted rate at Mkulumadzi, Kuthengo Camp, Pumulani and John's Camp.	Refer to respective property	pppn	Refer to camp notes	Refer to camp notes	Refer to camp notes	Refer to camp notes	
Three night special	15% Discount at Stanley Safari Lodge for 3 nights and more.	All year	pppn	Refer to camp notes	-15%	-15%	-15%	
Classic Zimbabwe - 3 Free Flights	The Hide, Hwange 3; Changa, Kariba 2; John's Camp, Mana Pools 3 - includes flights and transfers starting Victoria Falls ending Harare.	May - November	PP Sharing	Included	6490	5389	N/A	
Land & Water - 2 Free Bed Nights	Anabezi, Lower Zambezi 4 nights; Tena Tena, RPS South Luangwa 4 nights and Pumulani, RPS Lake Malawi 4 nights. 2 Free nights (1 nt Lower Zambezi & 1 nt Lake Malawi).	May - November. <b>Note:</b> Refer to cost sheet for full details and season rates.	PP Sharing	Included	10806	10012	8380	
Zambezi & Luangwa - Free Flights	Sausage Tree Camp, Lower Zambezi 4 nights and RPS South Luangwa 4 nights (any of Nkwali, Tena Tena, Nsefu or Luangwa River Camp). Flights based on starting and ending in Lusaka.							
				Valid April - November. **Refer to cost sheet for full details and season rates.**				
Packages with great savings - we have a range of sample packages across Zimbabwe, Zambia & Malawi - <a href="http://www.robinpopesafaris.net/safaris/">http://www.robinpopesafaris.net/safaris/</a> .								

**Kawaza Village - overnight stay:** US\$165 pppn  
Full amount divided between Village and School.  
If staying at RPS property the night before then a vehicle and guide will accompany guests for the overnight stay.  
**Includes:** accommodation in a traditional hut, meals (local food but an option of rice and chicken is always available), bottled water (if going with RPS guide who will have a cooler bag).

## NOTES

**Park Costs (L)CCF & TL:** Park Costs, (Luangwa) Conservation & Community Funds & Tourism Levy not included in the nightly rate - **to be added (non-commissionable)**.

**Group rates** 10+ full paying guests - 10% off rate.

**Tour leaders** with min group of 4 full paying guests, in guest accommodation (at our discretion) - US\$ 250 nett pppn.

South Luangwa

**South Luangwa rates include:** All meals, all gameviewing activities (2 per day - game drives or walking safaris), laundry, bar, transfers to/from Mfuwe Airport, meet & greet at Lusaka & Mfuwe.

**South Luangwa rates exclude:** Visas, flights, TL, LCCF & park costs.

**Road transfers:** South Luangwa inter-camp transfers included in the rate.

**Private vehicle:** Charged per day at US\$520 in High Season, US\$315 in Shoulder Season & US\$210 in Emerald Season. Group of 4+ will automatically get private vehicle.

### NKWALI & LUANGWA RIVER CAMP

**Child policy:** Children over 7 years are welcome; 7 - 11 years = 45% of adult sharing rate (+ \$30 park costs, LCCF & TL); 12 - 16 years = 65% of adult sharing rate (+ \$60 park costs, LCCF & TL).

### NSEFU & TENA TENA

**Child policy:** Children over the age of 12 years are welcome; no child rate.

### LUANGWA SAFARI HOUSE

**Child policy:** Children over the age of 7 years are welcome. No child rate.

### ROBIN'S HOUSE

**Child policy:** Children all ages welcome; 1-6 years = 20% of adult sharing rate (+ \$30 park costs, LCCF & TL for ages 5 years+; under 5 years = FOC); 7 - 11 years = 45% of adult sharing rate (+ \$30 park costs, LCCF & TL); 12 - 16 years = 65% of adult sharing rate (+\$60 park costs, LCCF & TL).

### LUANGWA BUSH CAMPING

**Child policy:** Minimum age is 16 years. No child rate.

### MOBILE WALKING SAFARI

These rates are based on per person sharing, full South Luangwa safari (1 night Nkwali, 5 nights mobile camp, 1 night Nsefu) or 9 nights (1 night Nkwali, 7 nights mobile camp, 1 night Nsefu).

**Child policy:** No children are permitted on the Mobile Walking Safari - minimum age is 21 years.

Livingstone

### STANLEY SAFARI LODGE

**Rates include:** All meals, laundry, bar, transfers to/from Livingstone Airport, a guided tour of the Victoria Falls (Zambian and Zimbabwean side - visas and entry fees are not included), mountain biking, walking safaris in Mosi-Oa-Tunya National Park (to see Rhinos. Entry fees included), village and museum tour.

**Rates exclude:** Visas, flights and entry fees at Vic Falls (US\$20 per person subject to change) TL & CCF.

**Child policy:** All ages welcome; 1-6 years = 20% of adult sharing rate; 7-11 years = 45% of adult sharing rate; 12-16 years = 65% of adult sharing rate. Under 12yrs pay 50% of TL, CCF & park costs.

**Road transfers:** per seat, min 2, one way: Stanley-Vic Falls Apt/Hotels US\$60 (+/- 1 hr); Stanley-Kasane Apt/Hotels US\$80 (+/- 1 hr 45 min).

### OTHER ROUTES AVAILABLE ON REQUEST.

Majete Wildlife Reserve

### MKULUMADZI LODGE

**Rates include:** All meals, laundry, bar, all gameviewing activities (2 per day - game drives or walking safaris), transfers to/from Nchalo/Majete Airstrip.

**Rates exclude:** Visas, airport taxes (Blantyre & Club Makokola), flights, TL, CCF & park costs.

**Child policy:** Children of all ages are welcome; 1-6 years = 20% of adult sharing rate (+ US\$18 park costs for ages 6 years+; under 5 years = FOC); 7 - 11 years = 45% of adult sharing rate (+ US\$18 park costs); 12 - 16 years = 65% of adult sharing rate (+ US\$35 park costs).

**Air transfers:** per seat, min 2, one way: Price On Request: Lilongwe-Majete (+/-1.5hr), Mfuwe-Majete (+/-2hr 30 min), Mkulumadzi-Pumulani (+/-1hr 10min).

**Road transfers:** per seat, min 2, one way: Lilongwe-Mkulumadzi US\$240 (6.5 hrs), Blantyre-Mkulumadzi US\$85 (2 hrs), Mkulumadzi-Pumulani \$230 (+/6 hrs).

### OTHER ROUTES AVAILABLE ON REQUEST.

Liwonde National Park

### KUTHENGO CAMP

**Rates include:** All meals, laundry, bar, all gameviewing activities (2 per day - game drives or walking safaris), transfers to/from Makanga Airstrip, a meet & greet person at Lilongwe Airport.

**Rates exclude:** Visas, airport taxes (Blantyre & Club Makokola), flights, TL, CCF & park costs.

**Child policy:** Children of all ages are welcome; 1-6 years = 20% of adult sharing rate (+ US\$18 park costs for ages 6 years+; under 5 years = FOC); 7 - 11 years = 45% of adult sharing rate (+ US\$18 park costs); 12 - 16 years = 65% of adult sharing rate (+ US\$60 park costs).

**Air transfers:** per seat, min 2, one way: Price on Request: Mfuwe/Lilongwe (+/-1hr); Lilongwe/Liwonde (1hr).

**Road transfers:** per seat, min 2, one way: Mfuwe/Lilongwe \$355 (4+ hrs); Kuthengo/Mkulumadzi (4.5 hrs) from \$200; Kuthengo/Pumulani (2.5 hrs) from \$130; Blantyre/Kuthengo (3 hrs) from \$180; Lilongwe/Kuthengo (4.5 hrs) from \$200.

### OTHER ROUTES AVAILABLE ON REQUEST.

Lake Malawi

### PUMULANI

**Rates include:** All meals, laundry, bar, transfers to/from Monkey Bay, a meet & greet person at Lilongwe airport, all non-motorized activities (these include fishing, sailing, nature/village walks, sunset cruises on the dhow, kayaking). 4+ nights stay includes on snorkeling excursion.

**Rates exclude:** Visas, airport taxes (Blantyre & Club Makokola), flights, scuba diving, motorised watersports (snorkeling excursion, waterskiing, fun tube), TL & CCF.

**Child policy:** Children of all ages are welcome; 1-6 years = 20% of adult sharing rate (+ US\$5 CCF for ages 6 years+; under 5 years = FOC); 7 - 11 years = 45% of adult sharing rate (+ US\$5 CCF); 12 - 16 years = 65% of adult sharing rate (+ US\$10 CCF).

**Air transfers:** per seat, min 2, one way: Price on Request: Mfuwe-Lilongwe (+/-1 hr); Lilongwe-Monkey Bay (+/-40 min); Mfuwe-Lilongwe-Monkey Bay (+/-3 hr).

**Road transfers:** per seat, min 2, one way: Lilongwe-Pumulani \$185 (3.5 hrs); Mfuwe-Lilongwe \$355 (4+ hrs); Pumulani-Blantyre \$200 (4 hrs).

### OTHER ROUTES AVAILABLE ON REQUEST.

Mana Pools National Park

### JOHN'S CAMP

**Rates include:** All meals, laundry, local drinks, all game viewing activities (2 per day - game drives and walking safaris), transfers to/from Mana Main and Mana West airstrip.

**Rates exclude:** Visas, flights, premium drinks, CCF, TL, Park costs, transfers in and out of Mana.

**Child policy:** Minimum age 12 years unless camp is booked exclusively; No child rates.

**Air transfers:** All min 2 seats one way. Victoria Falls/Mana Pools (2h 10mins) US\$455. Harare/Mana Pools (1,5hrs) US\$330.

**Road transfers:** per seat, min 2, one way. Lusaka/Chirundu road transfer (2.5hrs) \$180. Chirundu/Mana Pools boat transfer (1.5hrs) \$165.

### OTHER ROUTES AVAILABLE ON REQUEST.

### Park Costs

These are fees and levies payable to the various Park Authorities where we operate. This goes towards the upkeep of our parks.

### Conservation & Community Fund - for South Luangwa it is Luangwa Conservation & Community Fund (LCCF)

Conservation and Community Levy (US\$10) is designed to help ensure the survival of the various areas/parks we work in for the long term future. Funds are split equally between community and conservation in each area.

### Payment and Cancellations

**PAYMENT** 25% deposit of the accommodation is required to confirm a booking. Flights to be paid in full before they can be issued. Balance due 30 days prior to arrival.

**CREDIT CARD** facilities available at Stanley Safari Lodge, Nkwali and Pumulani. 4.5% surcharge applicable.

**CANCELLATION** confirmation to 91 days 20% of accommodation only, then of full invoice (excluding park costs) 90-61 days 25%, 60-31 days 50%, 30-0 days 100%.

**Cancellation fees will be applied and so we highly recommend that you ensure full "Trip Cancellation Insurance" is bought at time of confirmation.**

**PROVISIONAL BOOKINGS** will be held for 14 days and then must be confirmed or released.

**RATES AND CONDITIONS SUBJECT TO CHANGE WITHOUT NOTICE.**

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